

## Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

----- 007603

R 091529Z APR 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2757

UNCLAS SECTION 1 OF 2 CARACAS 4111

E.O. 11652: N/A

TAGS: BEXP, VE

SUBJ: SEPTEMBER 1976 FOOD PROCESSING AND PACKAGING EXHIBITION

REF STATE 067526

1. EMBASSY HAS COMPLETED A PARTICIPATION-POLL OF TWELVE (12) FPP AGENT/DISTRIBUTORS. RESULTS WERE 7 YES, 1 MAYBE, AND 4 NO. LISTED BELOW ARE THE COMPANIES CONTACTED AND THE U.S. FIRMS THEY REPRESENT.

2. THE PRINCIPAL CONCERNS EXPRESSED BY COMPANIES POLLED WERE: INADEQUATE LEAD TIME TO ALLOW EQUIPMENT FABRICATION AND DELIVERY; AND, THE ALLEGED UNSUITABILITY OF THE TAMANACO HOTEL'S FACILITIES FOR THE EXHIBITION OF LARGE EQUIPMENT.

3. EMBASSY SUGGESTS THAT EXHIBITION BE NAMED ALIQUIPOS 76.

4. LIST OF AGENT/DISTRIBUTORS CONTACTED, WHICH ARE INITIALLY INTERESTED:

4.1 GEORGE ALFREDO WOLF C.A.  
CONDE A PINANGO NO. 11  
APARTADO 1848  
CARACAS  
CONTACT: MIGUEL WOLF

POTENTIAL EXHIBITORS:

HURSCHEL CORP.  
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VALPARAISO, INDIANA

BINER ELLISON MFG. CO.  
POBOX 2411 TERMINAL ANNEX  
LOS ANGELES, CALIFORNIA 90054

RESINA AUTOMATIC MACHINERY CO., INC.  
COURT, CREAMER AND SMITH STREETS  
BROOKLYN, N.Y. 11231

SOLBERN CORPORATION  
8 KULIK ROAD  
FAIRFIELD, N.J. 07006

GREAT LAKES CORPORATION  
2500 WEST IRVING PARK ROAD  
CHICAGO, ILLINOIS 60618

HAYSEN EXPORT CO.  
POBOX 571  
SHEBOYGAN, WISCONSIN 53082

THE KARTRIDGE PAK CO.  
POBOX 3848  
DEVENPORT, IOWA 52808

4.2 ZANDER EXPORTS C.A.  
EDIF. CASA DE ITALIA  
SAN BERNARDINO  
AVENIDA LA INDUSTRIA  
CARACAS  
CONTACT: GUNTHER SCHEULENBERG

POTENTIAL EXHIBITOR:

H.L. STOKER CO.  
DIV. OF CHERRY BURREL CORP.  
111 SOUTH COLLEGE AVE.  
CLEARMONT, CALIFORNIA 91711

4.3 ORBIS C.A.  
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SANTA TERESA A CIPRESES  
RESIDENCIAS SANTA TERESA  
PLANTA BAJA, LOCAL 6  
CARACAS  
CONTACT: MICHAEL HERNANDEZ

POTENTIAL EXHIBITOR:

HOBART CORPORATION  
WORLD HEADQUARTERS  
TROY, OHIO 45374

4.4. CILPECA, COMERCIAL E INDUSTRIAL LA PERFECTA C.A.  
EDIFICIO KARAM, PISO 6, OFICINA 613  
AVENIDA URDANETA  
CARACAS  
CONTACT: ANTONIO DIAZ

POTENTIAL EXHIBITORS:

ZERO MANUFACTURING CO.  
DEPT. 701  
WASHINGTON, MO. 63090

DAIRY CRAFT INC.  
602 COUNTY ROAD  
138 ST. CLOUD INDUSTRIAL PARK  
ST. CLOUD, MINN. 56301

UNILOY DIV.  
HOOVER BALL & BEARING CO.  
137 E. BENNETT ST.  
SALINE, MICHIGAN 48176

AMERICAN ALUMINUM COMPANY  
230 SHEFFIELD STREET  
MOUNTAINSIDE, NEW JERSEY 07092

BEAVERITE PRODUCTS, INC.  
BEAVER FALLS, NEW YORK 13305

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CURTISS BREEDING SERVICE  
CARY, ILLINOIS 60013

CONTINENTAL PLASTICS. INC.  
POBOX 336  
DARIEN, WISCONSIN 53114

FEARING MANUFACTURING CO.  
490 VILLAUME AVENUE SO.  
ST. PAUL, MINNESOTA 55075

I.D.E.A., INC.  
44 S. BROAD STREET  
NAZARETH, PA. 18064

KING ENGINEERING CORP.  
3201 SOUTH STATE STREET  
ANN ARBOR, MICHIGAN 48106

KLEEN TEST PRODUCTS, INC.  
102 EAST KEEFE AVENUE  
POBOX 574  
MILWAUKEE, WISCONSIN 53201

KUSEL EQUIPMENT CO.  
WATERTOWN, WISCONSIN 53094

MINNESOTA VALLEY ENGINEERING  
407 7TH STREET, N.W.  
NEW PRAGUE, MINNESOTA 56071

LARRY MOORE DAIRY FARM  
SUAMICO, WISCONSIN 54173

NIMCO CORPORATION  
4012A ROUTE 14-BOX J  
CRYSTAL LAKE, ILL. 60014

NATIONAL POLY PRODUCTS  
2111 THIRD AVENUE  
MANKATO, MINNESOTA 56001  
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WELDOTRON CORPORATION  
1532 S. WASHINGTON AVENUE  
PISCATAWAY, NEW JERSEY 08854

NOTE: POST IS AWARE THAT SOME OF THE FIRMS LISTED BY CILPECA  
ARE LINES SOMEWHAT OUTSIDE OF FPP CATEGORG (E.G. ARTIFICIAL  
INSEMINATION, VETERINARY PRODUCTS, ETC.), HOWEVER, CILPECA  
CONSIDERS THEM TO BE CLOSELY RELATED TO THE FOOD AND DAIRY  
INDUSTRIES AND IS HIGHLY INTERESTED IN REPRESENTING THEM IN  
THE EXHIBITION.

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 091529Z APR 76

FM AMEMBASSY CARACAS  
TO SECSTATE WASHDC 2758

UNCLAS SECTION 2 OF 2 CARACAS 4111

4.5 OTESCA-OFIGINA TECNICA STUBBINS C.A.  
EDIFICIO EL AUTOMOVIL UNIVERSAL  
PUENTE SOUBLETTE  
CARACAS  
CONTACT: JOSE GUTILLAS

POTENTIAL EXHIBITOR:

VEEDER-ROOT CO.  
70 SARGEANT STREET  
HARTFORD, CONN. 06102

4.6 DISTRIBUIDORA VENEZOLANA DE MAQUINARIAS Y HERRAMIENTAS  
VENETO LOMBarda C.A.  
EDIFICIO PINI  
CALLE EL PROGRESO  
AVENIDA PRESIDENTE MEDINA, LAS ACACIAS  
CARACAS  
CONTACT: GIORGIO CAPELLIN

POTENTIAL EXHIBITOR:

SEEWER RONDO, INC.  
WOODRIDGE, NEW JERSEY 07075

4.7 EXCLUSIVAS ORIOL, C.A.  
AVENIDA EL PROGRESO  
EDIFICIO ORIOL  
LAS ACACIAS  
CARACAS  
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CONTACT: ALBERTO ORIOL

POTENTIAL EXHIBITORS:  
MRM/ELGIN PACKAGING MACHINERY  
DIV. OF DOMAIN INDUSTRIES

871 S. MAIN AVENUE  
NEW RICHMOND, WISCONSIN 54017

PAUL E. MOSS & CO., INC. (EXPORTERS)  
515 ROCKWAY AVENUE  
VALLEY STREAM, N.Y.

A. SCHULMAN, INC.  
445 PARK AVENUE  
NEW YORK, N.Y.

4.8 REPRESENTACIONES MELLER & ESSINK, S.R.L.  
EDIFICIO MANAURE, PISO 11, OFICINA 114  
CALLE REAL DE SABANA GRANDE  
CARACAS  
CONTACT: PETER R. MELLER

THIS FIRM WILL PROVIDE LIST OF U.S. SUPPLIER POTENTIALLY TO  
BE REPRESENTED IF MELLER AND ESSINK THEMSELVES DECIDE IN FAVOR  
OF PARTICIPATION.

5. THE FOLLOWING FIRMS EXPRESSED NO INTEREST IN PARTICIPATING:

5.1. ORTIZ Y MEJIA C.A.  
CIPRESES A HOYO NO. 107  
CARACAS  
CONTACTS: TOMAS V. GARCIA AND MR. BUDOSKI (FMC)

FIRMS REPRESENTED:

FMC MACHINERY INTERNATIONAL  
POBOX 1178  
SAN JOSE, CALIFORNIA 95108

THE ALVEY FERGUSON CO.  
DIV. OF HEWITT ROBBINS  
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71 VANDERBILT AVENUE  
NE YORK, N.Y.

WESTERN STATES MACHINE CO.  
1716 FAIRGROVE AVENUE  
HAMILTON, OHIO 45012

DORR-OLIVER, INC.  
77 HAVEMEYER LANE  
STAMFORD, CONN.

FULLER CO.

CATASAUQUA, PENNA. 18032

FMC IS THIS COMPANY'S MOST IMPORTANT SUPPLIER. AN FMC REPRESENTATIVE WAS VERY DOUBTFUL OF HIS COMPANY'S PARTICIPATION, DUE TO THEIR MAJOR INVOLVEMENT IN AN EXHIBITION IN BOGOTA, AND SHORT LEAD TIME.

5.2 KURT BANTELmann, PRODUCTOS COSMOS  
EDIFICIO 8, OFICINA 4  
PUNCERES A CUJI  
CARACAS  
CONTACT: KURT BANTELmann

FIRMS REPRESENTED:

BLOW-KNOX FOOD AND CHEMICAL EQUIPMENT INC.  
POBOX 1041  
BUFFALO, NEW YORK 14240

MAHAFFY AND HARDER ENGINEERING CO.  
FURLER ST.  
TOTOWA, NEW JERSEY 07512

TOBEY CHEMICAL CO. INC.  
424-A MADISON AVE.  
NEW YORK, N.Y. 10017

LATINI MACHINE CO.  
893 INUDSTRIAL DRIVE  
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ELMHURST, ILLINOIS 60126

5.3 PETER MAYER C.A.  
AVENIDA RAFAEL SEIJAS NO. 10  
QUINTA THAIS  
SAN BERNARDINO  
CARACAS  
CONTACT: PETER MAYER

FIRMS REPRESENTED:

HORIX MANUFACTURING CO.  
POBOX 9324  
PITTSBURG, PENNA. 15225

CLIMAX PRODUCTS DIV.  
COLERAIN AVENUE & ELAM STREET  
CINCINATTI, OHIO 45218

EMHART CORPORATION  
POBOX 2730  
HARTFORD, CONN. 06101

5.4 INDUSTRIAL ESCO. S.A.  
QUINTA PIRICILI  
3A. AVENIDA, ENTRE 5A 6 6A TRANSV.,  
LOS PALOS GRANDES  
CARACAS  
CONTACT: SIEGFRED VON SCHUCKMANN  
RIRMS REPRESENTED:  
ALL-FILL, INC. THRU: PROCESS MACHINERY CO.(EXPORT AGENT)  
4023 WEST CHESTER PILE 37 KINGS ROAD  
NEW TOWN SQ., PA. 19073 MADISON , N.J.

VAC-U-MAX THRU:PROCESS MACHINERY CO. (EXPORT AGENT)  
37 RUTGERS STREET 37 KINGS ROAD MADISON N.J.  
BELLEVILLE, N.J. 07109

J. & MACHINE WORKS, INC.  
75 SPRING STREET  
PATERSON, N.J. 07501  
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METROMATIC INDUSTRIES  
1275-T BLOOMFIELD AVENUE  
FAIRFIELD, N.J. 07006

HERCULES, INC.  
INDUSTRIAL SYSTEMS DEPT.  
2285 UNIVERSITY AVENUE  
ST. PAUL, MINN. 55114

KLOCKNER, INC.  
200 GARDEN CITY PLAZA  
GARDEN CITY, N.Y.

U.S. BOTTLEDERS MACHINERY CO.  
4023 N. ROCKWELL ST.  
CHICAGO, ILLINOIS 60618

THIS FIRM DOES NOT EXPECT TO PARTICIPATE, HOWEVER IT WILL  
CONSULT WITH THE US. FIRMS IT REPRESENTS.  
SHLAUDEMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Review Exemptions:** n/a  
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04 MAY 2006

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** SEPTEMBER 1976 FOOD PROCESSING AND PACKAGING EXHIBITION  
**TAGS:** BEXP, VE  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006